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## News:

Article contributed by us to **PEI — The 2006 European Mid-Market Supplement** (Details from Private Equity International +44 20 7566 5444)

## Editorial

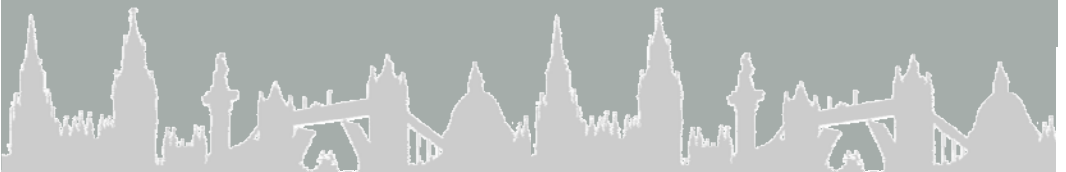
Another busy year is coming to an end. In this newsletter we take look at Kinetic version 7. Another milestone for us in terms of delivering end user configuration out of the box. A Finance Director pleaser this one, but it is not all about cost as you will see.

At eVenture, we are going through a period of change. We will be challenging the way people use Private Equity systems over the next year or so (but more about this in the next issue). You will soon be hearing about our new

“Well Database Clinic” service which is currently being piloted. There are new procedures for tracking calls from you and regular reporting back. And finally we are planning a party to launch Kinetic 7. Details will be sent out shortly.

As always, best regards

*Surapongs*



## Data mining

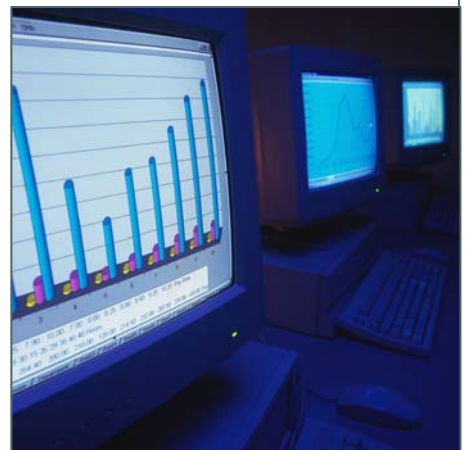
Data mining is a concept where a central container of data allows the use of different tools for analysis. With Kinetic and e.Venture, we have traditionally provided screens, graphs and standard reports to analyse data. For some of you, we have also developed bespoke reporting to meet specific needs.

While this approach will continue (in version 7 of Kinetic, the number of standard reports have been increased), we are planning to provide access for you to our databases via Microsoft Office applications.

The best tool to use is often the one you know. With direct links to Word, Excel and Outlook in the pipeline, life has become a whole lot easier.

Watch this space!

Contact John at [jh@eventure.co.uk](mailto:jh@eventure.co.uk)



# Kinetic V7

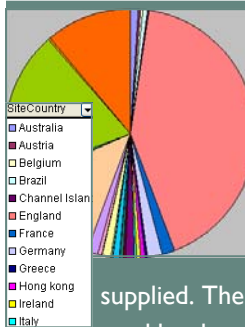
Our latest version of Kinetic is ready. There are more than 50 new or improved features, and data within the system is easier to maintain too. But, as before, Kinetic remains the most user configurable and easy to use system for Private Equity.

In release 7, the focus has been on the areas which are fundamental to convenience, flexibility and integration with Microsoft Office.

There are more options to make the software fit better in your environment and many settings have now been extended to cover individual preferences. You can control report headers and footers, set options on personal alarms, tailor selection display and even, slim down the report list. The new navigation tools, offer a choice of how to move between sub-systems and the Selection Panel area can now be resized.

Changes have also been made to integrate Kinetic even more closely with Microsoft Office. There is specific support for features in Excel, Word and Outlook. In version 7, contacts data can now be seen and accessed directly from Word, email sent or received in Outlook can be automatically filed and there are new Excel spreadsheets to help analyse information. The benefit from all of these changes can only be maximised if data is accurate and up to date. We have therefore provided tools to automate data import and the process of cleaning data. Vcx, our import tool, now offers a greater range of control. Importing new data into the system is much more straightforward. Once in the system, the new data cleaning tools allow search and replace as well as bulk contact transfer between sites. and whole site merges Used in conjunction with the data analysis spreadsheets you will be able to see an immediate improvement in the quality of information being reported.

## Fall in love with Excel again



Excel provides a powerful tool for analysing data stored in Kinetic. In version 7, we have recognised that spreadsheets could complement the standard reports supplied. Therefore, with Kinetic 7, three new workbooks written by us have been supplied, one for each of the sub-systems: deal flow, contact and investments.

Do you need a pie chart of deals done last year analysed by region? Do you want to know which office was most active in engineering? What about a trend of investments made this year? Our new spreadsheets can give you all this without the need for macros or complex linking. This and much, much more in a form that you are already familiar with and one that can immediately be included in management reports and investor documents.

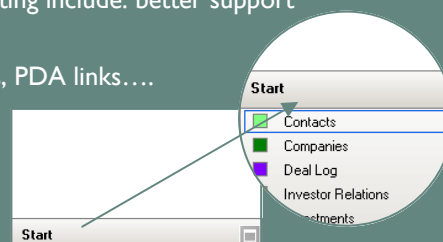
	Count of Description	Total
3	MBI	276
4	MBO	951
5	Dev Capital	214
6	Portfolio Acqn	45
7	Start-up	67
8	BIMBO	237
9	Growth	236
	SBO	5
	Recovery	
	Build	

## Customising the your view of Kinetic

We believe in freedom! In "7". There are options to display choices to other subsystems as well as selection criteria and the ability to display only the reports you want to see.

Stand up for the individual! That is what we say!

What ever you want to do, do it easily with "7"! Changes to support personal setting include: better support for large fonts and higher resolution screens, customisation of reports, resizable selection panels, user selectable selections, Word database look up, Outlook links, PDA links....



# Foresight Venture Partners



“Foresight Venture Partners (FVP) is a leading provider of finance for high growth UK companies with a technology bias. It has an impressive track record, managing 6 funds over the last 20 years including Foresight Technology VCT, the best performing VCT since launch in 1997.

## “the best performing VCT”

The past year has seen a steep growth in the firm, driven by its acquisition of Advent’s VCT management business and a successful £20m fundraising for its new fund, Foresight 2 VCT plc. Since 2003, funds under management have doubled to more than £110 million and the firm plans to reach £200 million in the near term. As part of the process of gearing up for this expansion, FVP undertook a review of its information systems. On completion of the review it was decided to implement improvements in the company’s database management systems as well as increasing the capabilities of its performance and board reporting tools. e.Venture ticked all the right boxes and provided a natural solution to our requirements, not only achieving the desired outcome but also providing scalability to enable FVP’s expansion to continue with minimal future system changes being required.

The adoption of the e.Venture system was painless and the amount of onsite time required for implementation was kept to a minimum.

Including the take-on of the information from the old Advent funds, I would estimate

## “e.Ventures ticked all the right boxes”

that the entire process was completed within a single business week. Additionally, onsite staff training was completed immediately following the software implementation, which allowed everyone to be up and running on the system from day one.

## “adoption of the e.Ventures system was painless”

As with all new systems, many questions arise after the system is up and running and the training has been completed, however we found the e.Venture help desk always willing to investigate any potential issues and propose a resolution in short order.

e.Venture is currently being used for a variety of purposes, but predominantly it is used as a database to log all our funds’ investment holdings and disposals, for investment performance reporting, contacts and relationship management and for the preparation of investment reports for the Boards of the five VCTs.

Our growth plans will necessitate systems that can cope with increases in the number of funds, number of investments and the ability to manage the various relationships, which will inevitably be a product of such an expansion – with e.Venture I am confident we have such systems already in place.”

For further information on Foresight Venture Partners please contact

Gary Fraser [gfraser@foresightventurepartners.com](mailto:gfraser@foresightventurepartners.com)



# Currency

eVenture supports multicurrency transactions with the ability to pick up a rate from a reference table or an exact value keyed in The Exchange Rate Manager prompts the capture of the currencies needed. This allow true multi currency support in our system.

We are planning to do more. With version 7, due in the Summer, there are many new reports being planned in this area. With links to the valuation calculator add-in, it is possible to automate rule based valuation directly from the underlying investment currency.

Contact Jon at [jt@eventure.co.uk](mailto:jt@eventure.co.uk)



## Next Issue:

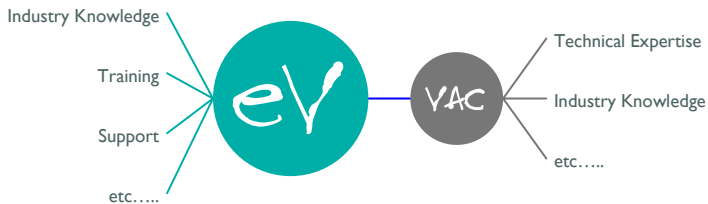
- Working in Continental Europe
- Following an eVenture project
- User Focus on Hutton Collins
- Cloning reports

And much more .....



# Profile on Quire Software

Quire Software joined our Value Added Consultants (VAC) program last year. The company has helped with the introduction of Kinetic in a number of major clients. Kevin Thomas of Quire Software brings with him over 20 years of experience developing and implementing financial software systems, with the last 15 years



spent developing systems for the Venture Capital and Private Equity industries.

Working with us, Kevin has been involved in transferring and cleaning data for migration to Kinetic. The amount of data being transferred has often been very large and in need of

careful manipulation. On some projects, his development skills have also been tested through specifying and developing bespoke reporting for individual clients.

Kevin says:

“Kinetic offers a fully comprehensive system, which is both flexible and time efficient. Kinetic projects can sometimes take less than a week, which compares very favourably with more traditional software or a bespoke approach. I am very impressed at how much Kinetic can be tailored to suit clients without the need for programming at all.”

Contact Kevin at [kevin.thomas@quire.biz](mailto:kevin.thomas@quire.biz)

